

The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
November 2015

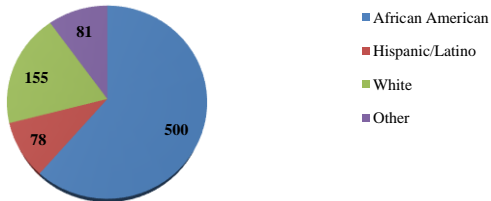
PERFORMANCE OUTCOMES	ENOVATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TOTAL
	LWIA #11	LWIA #16	LWIA # 9	
# Attending Info Session	992	1,528	721	3,241
# Screened to be WIA eligible	862	968	406	2,236
# Enrolled/Random Assignment - Treatment	129	141	105	375
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	105	59	51	214
# Veterans Enrolled	54	120	50	224
# Receiving Services	281	300	16	597
#Enrolled Participants – Referred back to traditional employment	57	124	55	236
# Starting New Businesses	128	84	54	266
# Withdrawn Participants	25	96	24	145
# Adults/Dislocated (Treatment only)	118/170	283/37	116/90	517/297

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects **ENOVATE** and **GATE** each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

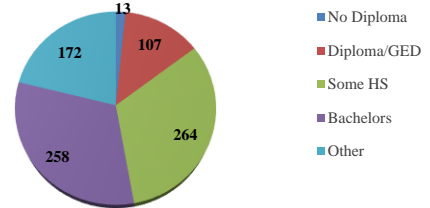
At the conclusion of random assignment, **ENOVATE** is **47%** of goal; **GATE** is **39%** of goal; and **Launch Hampton Roads** is **71%** of goal.

Demographics for VETEC Participants – thru November 2015

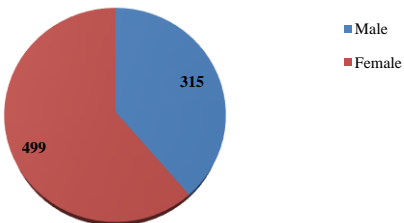
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	124	51	213	85	163	83
Hispanic	45	19	28	13	5	2
White	64	32	60	23	31	10
Other	55	29	19	10	7	5
Total	288	131	320	131	206	100



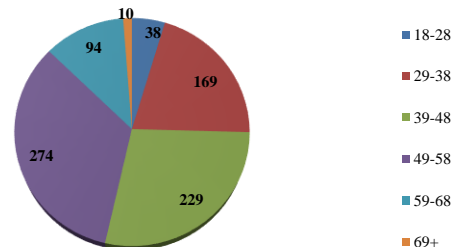
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	7	1	3	2	3	3
Diploma	27	15	35	14	45	24
Some Post HS	78	34	106	46	80	42
Bachelor	117	54	92	33	49	25
Other	59	27	84	36	29	6
Total	288	131	320	131	206	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	126	42	108	21	81	35
Female	162	89	212	110	125	65
Total	288	131	320	131	206	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	15	3	17	17	6	11
9-38	55	25	74	34	40	16
39-48	81	40	81	27	67	36
49-58	99	50	108	42	67	26
59-68	32	12	37	10	25	10
69+	6	1	3	1	1	1
Total	288	131	320	131	206	100



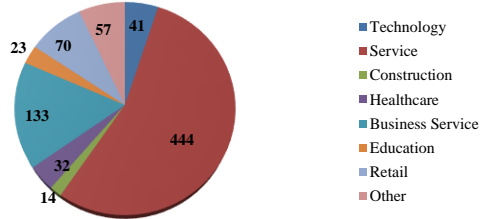
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

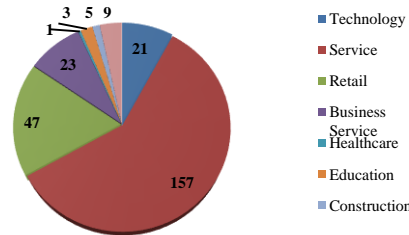
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Results Data for VETEC Participants – thru November 2015

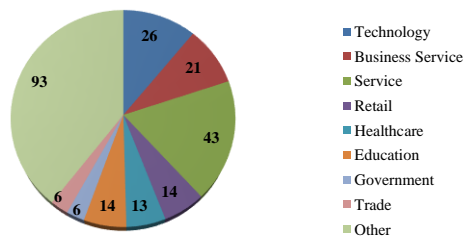
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	27	6	10	4	4	3
Service	120	69	164	69	160	63
Construction	8	6	6	2	--	--
Healthcare	18	7	8	1	6	6
Business Service	65	22	40	9	28	26
Education	--	--	18	5	5	1
Retail	30	17	40	22	--	--
Other	20	4	34	19	3	1
Total	288	131	320	131	206	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	15	6	6	6	--	--
Service	68	38	38	38	51	51
Business Service	24	24	20	20	3	3
Retail	14	14	9	9	--	--
Healthcare	1	1	--	--	--	--
Construction	2	2	3	3	--	--
Education	--	--	3	3	--	--
Other	4	4	5	5	--	--
Total	128	128	84	84	54	54



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	11	11	15	15	--	--
Business Service	14	14	7	7	--	--
Service	18	18	25	25	--	--
Retail	3	3	11	11	--	--
Healthcare	7	7	6	6	--	--
Education	--	--	14	14	--	--
Government	--	--	6	6	--	--
Trade	--	--	6	6	--	--
Other	4	4	34	34	55	55
Total	57	57	124	124	55	55



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)
**C=Control